

# SHORT TERM RENTAL DISTRIBUTION

## White Label versus HORIZON Label

#### A - TOTAL FLEXIBILITY vs. SCALE SAVINGS

- With the White Label approach, you are in control of setting all the important variables in the distribution of your unit: price per night, availability, etc. This gives you a total control.
- **Under the HORIZON label,** these variables are driven by HORIZON Properties and standardised to enable efficient distribution. Your unit enters the established distribution channels and benefits of it instantly plug and play with expected performance optimisation in terms of revenue, expenses and costs of operating

# B - MORE STANDARDISATION, MORE CONTROL OF THE SERVICE

- The standardisation of services required by the HORIZON label implies at all levels a complete supervision of your unit: its maintenance, its equipment, your tenants and their day-to-day management in order to offer a constant and coherent level of service.
- Under the White Label model, less standard and therefore a level of service that the owner can choose and operate according to his time, his involvement, and his budget. He can thus operate his own operation: maintenance, rental management, housekeeping and cleaning, or delegate it to HORIZON Properties or to any other intermediary of his choice.



### **C - HORIZON BRAND AWARENESS FOR DISTRIBUTION**

- Under the White Label model, the listing of your unit is done "under its name", like the listing of a private individual, without HORIZON being mentioned.
- The HORIZON label logically implies that your unit integrates all the HORIZON distribution channels: its website, its online platforms, its network of agents. The reputational management of your unit is also controlled and ensured by HORIZON. Our interests are directly linked.

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